

Based on Marketing Period Probabilities Valuation Date: 03/10/2016 For: Sample Company

MARKETING PERIOD ESTIMATE Based on Marketing Period Probabilities

Appraiser

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Valuation Subject

Sample Company 1234 First Street Suite 100 Kansas City, MO 64114 United States

Valuation Date

03 / 10 / 2016

Report Date

04 / 14 / 2016



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Summary Results

Marketing Period

Average	261.4
Standard Deviation	208.8
Median	204.2
Mode	124.6
95th Percentile	1,455.4
Probability Adjusted Marketing Period	257.3
Coefficient of Variation	0.8

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Summary Results

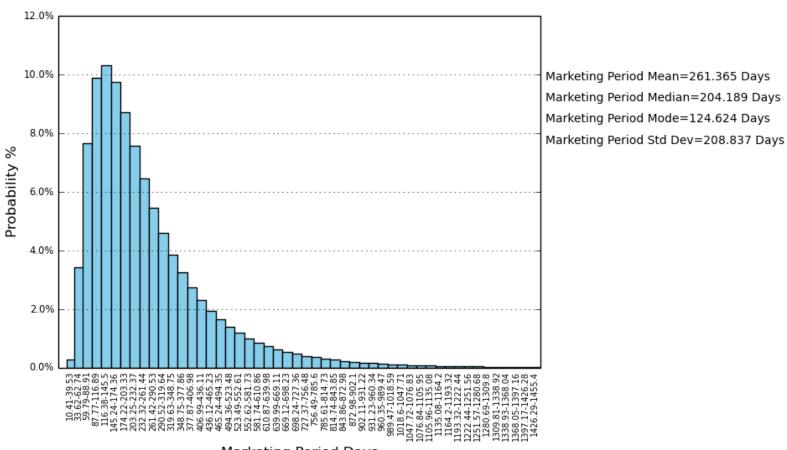
Marketing Period Statistics

Factor Name	Specified Range	Average Days	Standard	Coefficient of	Standard Error	Transaction Count	95% Confidence Interval	
			Deviation in Days	Variation			Low	High
SIC	1500 to 1799	271.5	213.7	0.8	7.4	836	257.0	286.0
Asking Price	\$675,000 to	237.6	197.4	0.8	10.4	357	217.1	258.1
	\$751,000							
Weighted Averag	e of Factors	261.4	208.8	0.8	6.0	1,193	249.5	273.2
Population of Tra	nsactions	261.8	211.7	0.8	6.2	1,155	249.6	274.1
Transactions Wit	h All Factors	246.7	128.1	0.5	20.8	38	205.9	287.4

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Marketing Period Graphs

Probabilities by Marketing Period Intervals

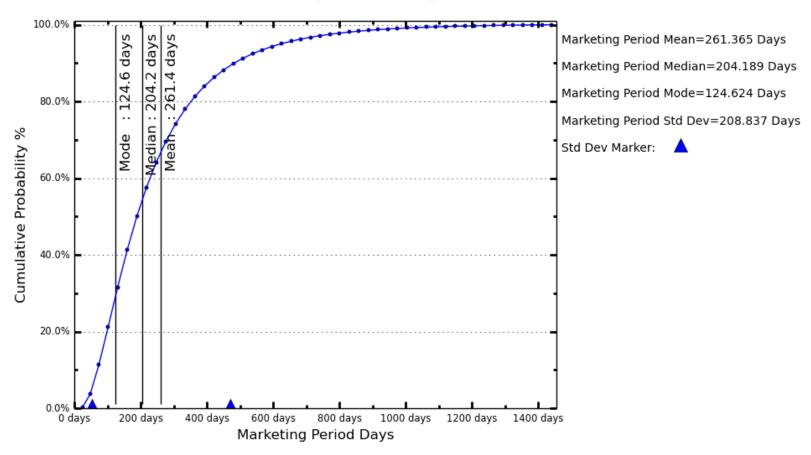


Marketing Period Days

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Marketing Period Graphs

Cumulative Probability of Marketing Period



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Marketing Period Graphs

Probabilities by Marketing Period Intervals

